



Employer Name: M&T Bank

Position Title: Management Development Program - Branch Management

Location: Buffalo, New York

Industry: Finance

Job Description:

Management Development Program:

Since 1983, M&T's Management Development Program (MDP) has been the entry point for undergraduate students of all majors looking to further develop their leadership skills and grow their business acumen.

What can you expect from the Management Development Program?

- Non-rotational program with a direct-placement position, where you immediately add value
- Intensive training in communication, leadership, and finance; enabling you to apply these skills in daily roles
- Access to an instant peer group that is passionate about serving M&T's communities and provide an understanding of all divisions at the bank
- Networking opportunities with senior leadership

Who We Are:

As an MDP, you'll join one of the 20 largest commercial bank holding companies in the U.S. With over 17,000 employees and more than 800 branches, M&T serves more than two million consumer households and commercial clients. Established over 160 years ago, we're regarded as one of the strongest and most highly respected regional banks in the country. Through our affiliate, Wilmington Trust, we are also a premier provider of wealth management and corporate trust solutions.

Headquartered in Buffalo, NY, M&T Bank has locations throughout CT, DC, DE, MD, NJ, NY, PA, VA, and WV. To learn more about M&T's financial performance, commitment to its community, and culture, visit www.mtb.com/AboutUs.

Responsibilities

- Management Trainees working in our Retail Branches operate in a multi-faceted environment constantly interacting and building relationships with current and prospective clients. Employees will develop and enhance their skills to become successful managers by:
- Forming internal partnerships to support the goals of their branch
- Integration with local business community to grow our communities and businesses
- Providing exceptional customer service through account and relationship development

Qualifications

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Duration: Permanent

Job Functions: Data & Analytics, Finance

Employer Description:

M&T Bank's vision is to be the best company our employees ever work for, the best bank our customers ever do business with, and the best investment our shareholders ever make. Our commitment to living up to our values and truly "understanding what's important" have helped make us one of the best performing regional banks in the nation and a Fortune 500 company.

We've worked hard to create a culture that is inclusive, collaborative and diverse because it makes a difference in the way we work together. Our team members work well in a fast-paced, results-oriented, customer-focused environment and we encourage our employees to learn skills that will allow them to grow their careers while improving our products and services. Extra perks like wellness programs and tuition reimbursement, as well as discounts on cultural activities and sporting events reward employee dedication and emphasize the importance of work-life balance. On average, our employees have a tenure that's twice as long as their counterparts at other banks.

An environment like this helps inspire a passion and unyielding commitment to doing the right thing – not just for each other, but also for our customers, clients, and communities. The ideals of mutual respect, confidence and trust make M&T Bank a rewarding place to work.

M&T Bank Corporation is a regional financial services company whose subsidiaries include M&T Bank and Wilmington Trust, National Association. We provide banking, insurance, investments, mortgage and commercial financial services throughout New York, Maryland, New Jersey, Pennsylvania, Delaware, Connecticut, Virginia, West Virginia and Washington, DC.

M&T Bank Corporation is an Equal Opportunity/Affirmative Action Employer. Member FDIC.

Employer Locations: Buffalo, New York

Allowed School Years: Senior

Allowed Majors: All majors allowed

Work Authorization Requirements: US work authorization is required